

FIRSTSERVICE CORPORATION

Summary of quarterly earnings with discontinued operations and non-GAAP measures (unaudited)

Nine months ended December 31, 2008 - prepared as of December 31, 2008

(US\$ thousands, except per share amounts)

	Q1 30-Jun-08	Q2 30-Sep-08	Q3 31-Dec-08	Nine months 31-Dec-08
Revenues	454,769	450,051	417,860	1,322,680
COR	272,510	267,635	261,276	801,421
SG&A	135,146	134,965	126,787	396,898
EBITDA (non-GAAP measure)	47,113	47,451	29,797	124,361
Cost containment charge	790	1,634	4,510	6,934
Stock-based compensation	945	326	1,280	2,551
	45,378	45,491	24,007	114,876
Depreciation	6,062	5,592	7,160	18,814
Amortization ex backlog	3,509	4,026	3,694	11,229
Amortization backlog	529	431	743	1,703
Operating earnings	35,278	35,442	12,410	83,130
Other (income) expense	(1,094)	(1,354)	26	(2,422)
Impairment loss on AFS sec.	-	2,485	12,195	14,680
Security bonus	-	5,715	-	5,715
Interest expense	4,321	1,633	5,153	11,107
Interest income	(597)	(445)	(1,813)	(2,855)
EBT	32,648	27,408	(3,151)	56,905
Income taxes	8,811	8,151	13,917	30,878
EBMI	23,837	19,257	(17,068)	26,027
Minority interest	6,597	6,008	1,914	14,519
Net earnings cont ops	17,240	13,249	(18,982)	11,508
Net earnings disc ops	625	68,074	(18,170)	50,528
Net earnings	17,865	81,323	(37,152)	62,036
Preferred dividends	2,616	2,538	2,606	7,760
Net earnings available to common shareholders	15,249	78,785	(39,758)	54,276
Adjustment to NE for DEPS	(1,036)	(62)	-	(530)
Net earnings for DEPS	14,213	78,723	(39,758)	53,746
GAAP EPS				
Basic				
Continuing ops	0.49	0.36	(0.74)	0.13
Discontinued ops	0.02	2.32	(0.62)	1.71
Gain(loss) on sale of disc ops	-	-	-	-
Cumulative change in accounting principle	-	-	-	-
	0.51	2.68	(1.36)	1.83
Diluted				
Continuing ops	0.45	0.36	(0.74)	0.11
Discontinued ops	0.02	2.30	(0.62)	1.70
Gain(loss) on sale of disc ops	-	-	-	-
Cumulative change in accounting principle	-	-	-	-
	0.47	2.66	(1.36)	1.81
<i>Shares outstanding</i>				
<i>Basic</i>	30,099	29,395	29,263	29,584
<i>Diluted</i>	30,365	29,568	29,263	29,755
NON-GAAP ADJUSTED DILUTED EPS RECONCILIATION				
Net earnings from continuing ops (per above)	0.45	0.36	(0.74)	0.11
Add: amortization ex backlog, net of tax and MI	0.06	0.08	0.07	0.21
Add: backlog amortization, net of tax and MI	0.01	0.01	0.02	0.04
Add: AFS securities impairment, net of tax	-	0.07	0.34	0.40
Add: stock-based compensation, net of tax and MI	0.02	0.01	0.03	0.05
Add: cost containment	0.02	0.04	0.10	0.15
Add: Security bonus	-	0.12	-	0.12
Less: pro forma effect of preferred dividends	-	-	-	-
Adjusted diluted EPS cont ops	0.56	0.68	(0.18)	1.09

FIRSTSERVICE CORPORATION

Segmentation summary (unaudited)

Nine months ended December 31, 2008 - prepared as of December 31, 2008

(US\$ thousands)

	CRE	RPM	PS	Corp	Nine months Consolidated
Q1					
Revenues	210,902	163,176	80,637	54	454,769
EBITDA	20,310	15,859	11,999	(2,790)	45,378
Stock-based compensation					945
Cost containment	790				790
	21,100				47,113
Operating earnings	14,995	13,018	10,146	(2,881)	35,278
Q2					
Revenues	185,158	167,388	97,467	38	450,051
EBITDA	10,649	17,744	20,266	(3,168)	45,491
Stock-based compensation					326
Cost containment	1,634				1,634
	12,283				47,451
Operating earnings	5,250	15,039	18,408	(3,255)	35,442
Q3					
Revenues	182,132	144,687	91,010	31	417,860
EBITDA	4,458	10,648	9,708	(807)	24,007
Stock-based compensation					1,280
Cost containment	4,510				4,510
	8,968				29,797
Operating earnings	(2,803)	8,379	7,724	(890)	12,410
PERIOD					
Revenues	578,192	475,251	269,114	123	1,322,680
EBITDA	35,417	44,251	41,973	(6,765)	114,876
Stock-based compensation					2,551
Cost containment	6,934				6,934
	42,351				124,361
Operating earnings	17,442	36,436	36,278	(7,026)	83,130

FIRSTSERVICE CORPORATION

Summary of quarterly earnings with discontinued operations and non-GAAP measures (unaudited)

Year ended March 31, 2008 - prepared as of December 31, 2008

(US\$ thousands, except per share amounts)

	Q1 30-Jun-07	Q2 30-Sep-07	Q3 31-Dec-07	Q4 31-Mar-08	Year 31-Mar-08	Nine months 31-Dec-07
Revenues	359,661	373,287	447,634	369,131	1,549,713	1,180,582
COR	214,425	217,550	252,498	233,354	917,827	684,473
SG&A	103,727	112,977	156,175	135,393	508,272	372,879
EBITDA (non-GAAP measure)	41,509	42,760	38,961	384	123,614	123,230
Stock-based compensation	850	1,614	3,980	1,375	7,819	6,444
	40,659	41,146	34,981	(991)	115,795	116,786
Depreciation	4,111	4,524	5,529	5,563	19,727	14,164
Amortization ex backlog	2,044	2,326	4,194	4,166	12,730	8,564
Amortization backlog	1,055	1,463	1,615	1,083	5,216	4,133
Operating earnings	33,449	32,833	23,643	(11,803)	78,122	89,925
Other (income) expense	(1,281)	(1,216)	(1,327)	(826)	(4,650)	(3,824)
Impairment loss on AFS sec.	-	-	-	-	-	-
Interest expense	3,680	3,585	4,562	5,033	16,859	11,827
Interest income	(706)	(456)	(1,122)	(1,188)	(3,472)	(2,284)
EBT	31,756	30,920	21,530	(14,822)	69,385	84,206
Income taxes	10,764	10,102	4,874	(8,632)	17,108	25,740
EBMI	20,992	20,818	16,657	(6,189)	52,277	58,466
Minority interest	6,034	4,504	5,574	691	16,803	16,112
Net earnings cont ops	14,958	16,314	11,083	(6,880)	35,474	42,354
Net earnings disc ops	3,124	1,379	(3,098)	(2,481)	(1,075)	1,406
Net earnings	18,082	17,693	7,985	(9,361)	34,399	43,760
Preferred dividends	-	1,720	2,616	2,616	6,952	4,336
Net earnings available to common shareholders	18,082	15,973	5,369	(11,977)	27,447	39,424
Adjustment to NE for DEPS	(1,019)	(729)	(743)	-	(1,473)	(2,491)
Net earnings for DEPS	17,063	15,244	4,626	(11,977)	25,974	36,933
GAAP EPS						
Basic						
Continuing ops	0.50	0.49	0.28	(0.32)	0.95	0.28
Discontinued ops	0.10	0.05	(0.10)	(0.08)	(0.03)	(0.10)
Gain(loss) on sale of disc ops	-	-	-	-	-	-
Cumulative change in accounting principle	-	-	-	-	-	-
	0.61	0.53	0.18	(0.40)	0.92	0.18
Diluted						
Continuing ops	0.46	0.46	0.25	(0.32)	0.89	1.17
Discontinued ops	0.10	0.05	(0.10)	(0.08)	(0.04)	0.05
Gain(loss) on sale of disc ops	-	-	-	-	-	-
Cumulative change in accounting principle	-	-	-	-	-	-
	0.56	0.50	0.15	(0.40)	0.85	1.21
Shares outstanding						
Basic	29,835	29,896	29,905	29,983	29,905	29,879
Diluted	30,374	30,385	30,466	30,389	30,547	30,417
NON-GAAP ADJUSTED DILUTED EPS RECONCILIATION						
Net earnings from continuing ops (per above)	0.46	0.46	0.25	(0.32)	0.89	1.17
Add: amortization ex backlog, net of tax and MI	0.04	0.04	0.08	0.08	0.23	0.16
Add: backlog amortization, net of tax and MI	0.02	0.03	0.03	0.02	0.10	0.08
Add: AFS securities impairment, net of tax	-	-	-	-	-	-
Add: stock-based compensation, net of tax and MI	0.02	0.04	0.13	0.03	0.22	0.19
Less: pro forma effect of preferred dividends	(0.09)	(0.03)	-	-	(0.12)	(0.12)
Adjusted diluted EPS cont ops	0.45	0.54	0.49	(0.19)	1.32	1.48

FIRSTSERVICE CORPORATION

Segmentation summary (unaudited)

Year ended March 31, 2008 - prepared as of December 31, 2008

(US\$ thousands)

	<u>CRE</u>	<u>RPM</u>	<u>PS</u>	<u>Corp</u>	<u>Year Consolidated</u>
Q1					
Revenues	182,730	134,045	42,810	76	359,661
EBITDA	18,186	13,702	11,548	(2,777)	40,659
Stock-based compensation					<u>850</u>
Operating earnings	14,490	11,512	10,291	(2,844)	41,509
					<u>33,449</u>
Q2					
Revenues	182,195	144,448	46,555	89	373,287
EBITDA	14,246	16,414	13,966	(3,480)	41,146
Stock-based compensation					<u>1,614</u>
Operating earnings	9,671	13,961	12,751	(3,550)	42,760
					<u>32,833</u>
Q3					
Revenues	254,260	125,959	67,299	116	447,634
EBITDA	21,979	10,100	9,781	(6,879)	34,981
Stock-based compensation					<u>3,980</u>
Operating earnings	14,909	7,365	8,325	(6,956)	38,961
					<u>23,643</u>
Q4					
Revenues	168,282	140,474	60,308	67	369,131
EBITDA	(11,638)	10,023	3,104	(2,480)	(991)
Stock-based compensation					<u>1,375</u>
Operating earnings	(17,516)	6,952	1,378	(2,617)	384
					<u>(11,803)</u>
YEAR					
Revenues	787,467	544,926	216,972	348	1,549,713
EBITDA	42,773	50,239	38,399	(15,616)	115,795
Stock-based compensation					<u>7,819</u>
Operating earnings	21,554	39,790	32,745	(15,967)	123,614
					<u>78,122</u>

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	Q1 30-Jun-06	Q2 30-Sep-06	Q3 31-Dec-06	Q4 31-Mar-07	Year 31-Mar-07
Revenues	275,326	289,792	316,983	270,721	1,152,822
COR	169,817	179,996	204,647	154,153	708,613
SG&A	72,773	78,830	88,810	95,811	336,224
EBITDA (non-GAAP measure)	32,736	30,966	23,526	20,757	107,985
Stock-based compensation	871	643	628	2,814	4,956
	31,865	30,323	22,898	17,943	103,029
Depreciation	3,011	3,135	3,440	4,121	13,707
Amortization ex backlog	1,066	1,124	2,206	1,765	6,161
Amortization backlog	1,752	1,107	2,076	1,219	6,154
Operating earnings	26,036	24,957	15,176	10,838	77,007
Other (income) expense	(2,155)	(229)	(2,286)	81	(4,589)
Impairment loss on AFS sec.	-	-	-	3,139	3,139
Interest expense	3,868	3,014	3,172	3,098	13,151
Interest income	(1,636)	(1,009)	(1,360)	(1,303)	(5,308)
EBT	25,959	23,181	15,650	5,823	70,614
Income taxes	9,585	7,394	4,189	(800)	20,368
EBMI	16,374	15,787	11,461	6,624	50,245
Minority interest	4,448	3,076	4,392	3,366	15,282
Net earnings cont ops	11,926	12,711	7,069	3,258	34,963
Net earnings disc ops	2,207	(738)	688	(905)	1,253
Net earnings before cumulative effect adjustment	14,133	11,973	7,757	2,353	36,216
Cumulative affect of change in accounting principle	1,353	-	-	-	1,353
Net earnings	12,780	11,973	7,757	2,353	34,863
Adjustment to NE for DEPS	(877)	(425)	(247)	(679)	(2,228)
Net earnings for DEPS	11,903	11,548	7,510	1,674	32,635
GAAP EPS					
Basic					
Continuing ops	0.40	0.43	0.24	0.11	1.17
Discontinued ops	0.07	(0.02)	0.02	(0.03)	0.04
Gain(loss) on sale of disc ops	-	-	-	-	-
Cumulative change in accounting principle	(0.05)	-	-	-	(0.05)
	0.43	0.40	0.26	0.08	1.17
Diluted					
Continuing ops	0.36	0.40	0.22	0.08	1.07
Discontinued ops	0.07	(0.02)	0.02	(0.03)	0.04
Gain(loss) on sale of disc ops	-	-	-	-	-
Cumulative change in accounting principle	(0.04)	-	-	-	(0.04)
	0.39	0.38	0.25	0.06	1.07
Shares outstanding					
Basic	30,004	29,896	29,905	29,983	29,905
Diluted	30,562	30,385	30,466	30,389	30,547
NON-GAAP ADJUSTED DILUTED EPS RECONCILIATION					
Net earnings from continuing ops (per above)	0.36	0.40	0.22	0.08	1.07
Add: amortization ex backlog, net of tax and MI	0.02	0.03	0.05	0.01	0.11
Add: backlog amortization, net of tax and MI	0.04	0.03	0.04	0.01	0.12
Add: AFS securities impairment, net of tax	-	-	-	0.09	0.08
Add: stock-based compensation, net of tax and MI	0.02	0.02	0.02	0.06	0.12
Less: pro forma effect of preferred dividends	(0.09)	(0.09)	(0.09)	(0.09)	(0.34)
Adjusted diluted EPS cont ops	0.36	0.40	0.25	0.16	1.16

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Segmentation summary (unaudited)

Year ended March 31, 2007 - prepared as of December 31, 2008

(US\$ thousands)

	<u>CRE</u>	<u>RPM</u>	<u>PS</u>	<u>Corp</u>	<u>Year Consolidated</u>
Q1					
Revenues	129,623	103,966	41,661	76	275,326
EBITDA	12,817	11,249	11,138	(3,339)	31,865
Stock-based compensation					871
					<u>32,736</u>
Operating earnings	9,669	9,731	10,046	(3,410)	26,036
Q2					
Revenues	135,308	110,383	44,032	69	289,792
EBITDA	8,294	11,937	13,518	(3,426)	30,323
Stock-based compensation					643
					<u>30,966</u>
Operating earnings	5,662	10,376	12,415	(3,496)	24,957
Q3					
Revenues	179,808	101,726	35,373	76	316,983
EBITDA	13,902	8,469	3,957	(3,430)	22,898
Stock-based compensation					628
					<u>23,526</u>
Operating earnings	9,936	6,212	2,523	(3,495)	15,176
Q4					
Revenues	132,938	107,722	29,728	333	270,721
EBITDA	11,741	8,612	1,951	(4,361)	17,943
Stock-based compensation					2,814
					<u>20,757</u>
Operating earnings	7,985	6,303	927	(4,377)	10,838
YEAR					
Revenues	577,677	423,797	150,794	554	1,152,822
EBITDA	46,754	40,267	30,564	(14,556)	103,029
Stock-based compensation					4,956
					<u>107,985</u>
Operating earnings	33,252	32,622	25,911	(14,778)	77,007