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Cooper Square president writes the great American real estate book

David Kuperberg, President of Manhattan-based Cooper Square Realty, Inc. and the New York Chapter of the Institute of Real Estate Management, has authored a new industry text entitled, *Residential Property Management Principles and Practices*.

Released in September 2003 by BuilderBooks, the publishing division of the National Association of Home Builders, *Residential Property Management Principles and Practices* is now the required textbook for NAHB's nationwide RAM (Registered in Apartment Management) Certification Program.

The book also serves as a comprehensive reference guide for all current and prospective property management professionals, from leasing agents to property management executives.

In his Preface to *Residential Property Management Principles and Practices*, Senator Charles E. Schumer

congratulates Kuperberg and his collaborators, co-author N. Mike Patellis, President of Marietta, Georgia-based Patellis Property Management Company, and text editor, well-known real estate writer and communications consultant Barbara Dershowitz, for producing a "formidable text."

The book is formidable indeed. In its 14 chapters and more than 440 pages complete with graphs, charts, and illustrations, *Residential Property Management Principles and Practices* covers all aspects of professional multi-housing management, including such essential topics as the expanding role of professional multi-housing management; planning for multi-housing management success; multi-housing economics and finances; property maintenance and energy and water conservation; marketing rental housing; processing applications, move-in and move-out proce-

dures and resident relations; and managing the site office.

In addition, *Residential Property Management Principles and Practice* provides a thorough exposition on the management of community associations, up-to-date information about the management of government-assisted properties and military bases, and a detailed discussion of the issues of risk management in the new light of environmental hazards and terrorism. The text also updates the legal issues faced by the industry and features an extensive glossary of industry terms.

"The services of professional multifamily managers are in demand wherever people live," said Kuperberg. "The charge of the professional residential manager demands the best educated, best prepared professionals the industry can provide."