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## **FirstService Real Estate Advisors Continues Expansion, Establishes Regional Headquarters in Washington, DC**

### ***Hires industry leader Tim Hague to bolster corporate services, regional presence***

**SEATTLE and WASHINGTON, DC, September 9, 2009** — FirstService Real Estate Advisors (“FirstService REA”) today announced another step in its aggressive expansion strategy with the addition of a new full-service real estate services regional headquarters in Washington, D.C. Led by industry veteran Tim Hague, who will serve as Principal and Executive Managing Director, the new initiative will also include a significant team of seasoned real estate services professionals.

“Washington, DC, is a critical real estate market, and Tim Hague is the ideal choice to lead our effort,” said Dylan Taylor, President of US Operations for FirstService REA. “He has proven leadership capabilities and has worked closely with many of our brokers throughout North America, including our executive teams in New York and Boston. These relationships will prove extremely valuable and allow us to hit the ground running as we continue to expand our business with institutional owners as well as regional, national and international corporations.”

The Washington, DC, team will consist of Connor Faight, John Schlegel, Josh Thomas and Sonya Simpson, and will focus primarily on Corporate Services and Tenant Representation. In addition, specialist Dave Mayfield will lead FirstService REA’s Project Management expansion in the Southeast. He will support the DC Team as well as the firm’s newly-established Global Workplace Solutions division’s Atlanta and Richmond based resources.

The initial objective for the Washington, DC, office is to expand FirstService REA’s Corporate Services and Tenant Representation services. Hague will also be responsible for building a full-service, commercial real estate services operation that will include Investment Sales and Corporate Finance, Asset Management Services (including Agency Leasing and Property Management) as well as practice groups in Retail, Legal, Government, Office and Industrial. The Washington, DC, office will serve as the firms’ regional headquarters, with a commitment to developing a strong presence in Northern Virginia, suburban Maryland and Baltimore.

“The acceleration of FirstService REA’s focused expansion strategy has been most impressive and is being executed at exactly the right time in the business cycle,” said Hague. “Given Washington, DC’s market size and ongoing importance in the global economy, it was a logical next step for the firm’s expansion plans.”

Hague also noted that consolidation in the real estate industry has left institutional property owners and corporations looking for new and better alternatives when it comes to hiring real estate services firms that can deliver on a national and global basis. “With FirstService REA’s existing global platform and broad range of service offerings, we are in a unique position to provide an exciting alternative in the Washington, DC metropolitan area.”

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During his 22-year real estate career, Hague and his team have represented many of America's leading corporations in the execution of lease and sale transactions, valued in the billions. Prior to joining FirstService REA, he was both President and Principal with a major real estate services firm, where he directed the firm's regional expansion and recruiting efforts as well as led its Corporate Services Group.

**About FirstService Real Estate Advisors**

FirstService Real Estate Advisors ("FirstService REA") is the emerging leader in the global professional services industry. As the fastest growing and fourth largest commercial real estate services firm in the world, FirstService REA has strategically integrated industry leading service providers in key areas of specialization to deliver consistent and measurable results for occupiers, developers and investors in real estate. FirstService REA operates in 37 countries around the world. In North America, FirstService REA provides services through the leading real estate brands; FirstService REA, Colliers International, FirstService Williams, PGP Valuation, PKF Hospitality, and MHPM Project Leaders.

**About FirstService Corporation**

FirstService Corporation (NASDAQ: FSRV; TSX: FSV and FSV.PR.U) is a global diversified leader in the rapidly growing property services sector, providing services in the following three areas: commercial real estate, residential property management; and property services. The industry-leading service platform includes: FirstService Real Estate Advisors, the fourth largest global player in commercial real estate services; FirstService Residential Management, the largest manager of residential communities in North America; and TFC, North America's largest provider of property services through franchise and contractor networks.

FirstService generates more than US\$1.7 billion in annualized revenues and has more than 18,000 employees worldwide. More information about FirstService is available at [www.firstservice.com](http://www.firstservice.com).

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